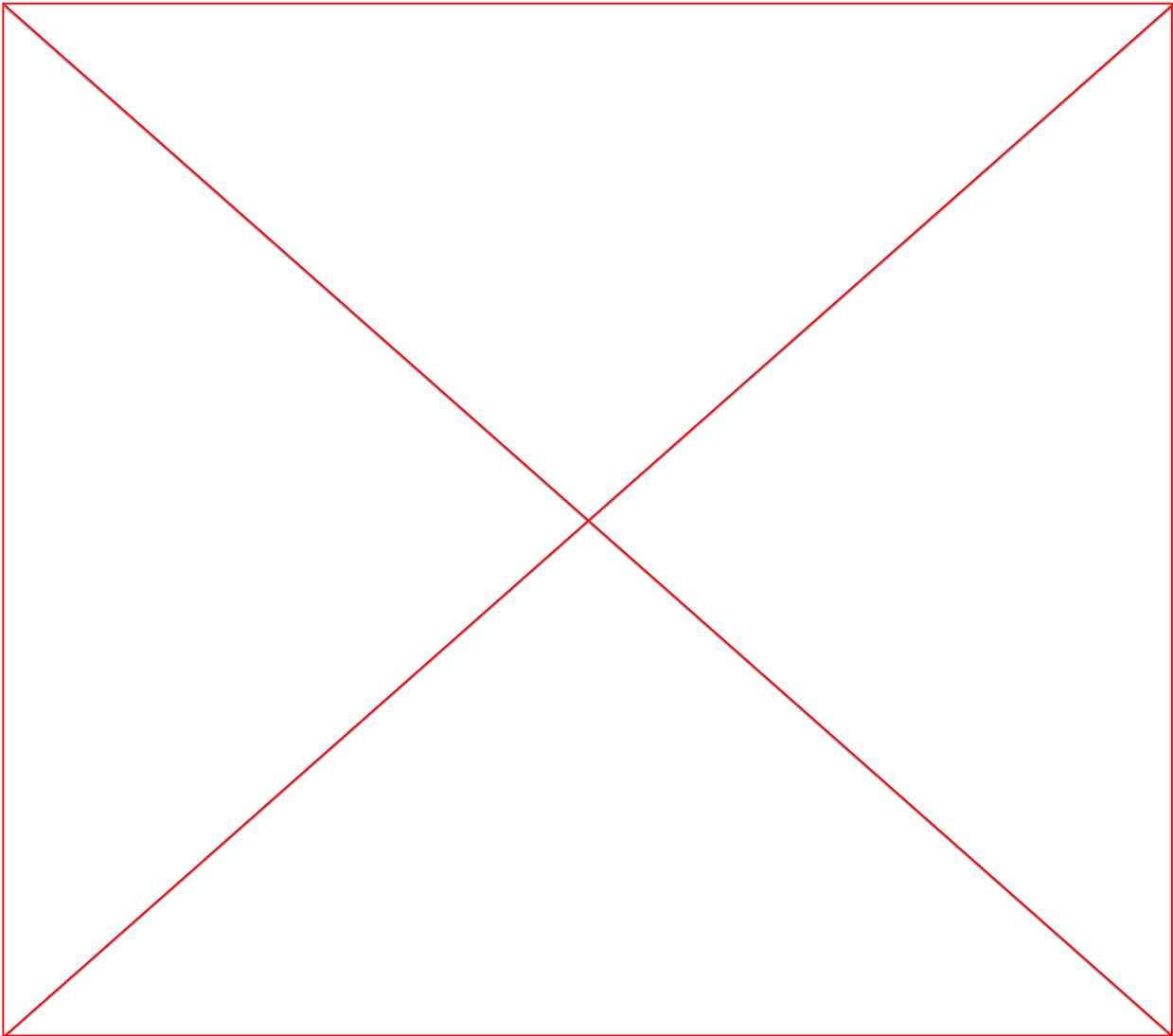
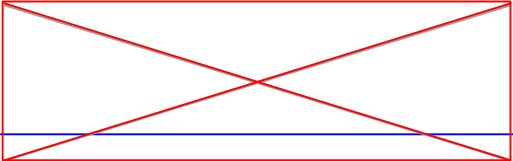


**Subject:** Cheers to a Special New Year  
**Date:** Thu, 05 Jan 2017 16:34:08 +0000  
**From:** "Trump Hotels" <marketing@trumphotels.com>  
**To:** brett.banks@gsa.gov

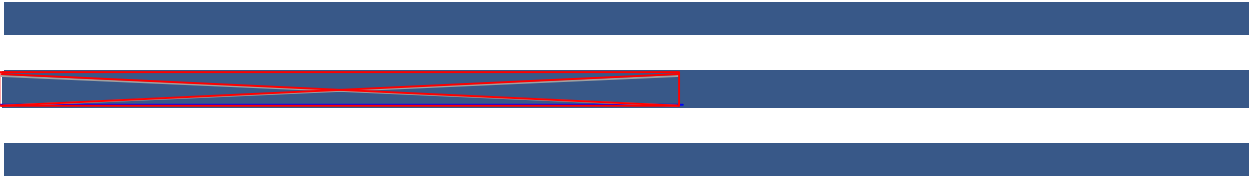
[View this email in your browser](#)



We know you have big plans and high hopes for 2017, so we're sending you a reminder to *Never Settle* – and neither will we.

Cheers to a prosperous new year; looking forward to welcoming you back soon!

—  
*The Trump Hotels Family*



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**Subject:** OPO - 2/22/17 Trump-GSA operations call notes  
**Date:** Wed, 22 Feb 2017 18:04:38 +0000  
**From:** (b) (6) <(b) (6)@trumporg.com>  
**To:** Brett Banks - WPI <brett.banks@gsa.gov>, "michael.finch@gsa.gov" <michael.finch@gsa.gov>, "(b) (6) <(b) (6)@trumphotels.com>, (b) (6) <(b) (6)@trumphotels.com>" <(b) (6)@trumphotels.com>

**Attachments:** OPO GSA Operations Discussion Notes 2-22-17.docx

Gents,

Please find attached our notes on today's discussion regarding OPO operations. Any questions/comments/changes, please let me know.

Thank you,

(b) (6)

T R U M P

(b) (6)

Vice President, Acquisitions & Development  
725 Fifth Avenue | New York, NY | 10022

THE TRUMP ORGANIZATION

p. (b) (6)

(b) (6) <(b) (6)@trumporg.com> | [trumporg.com](http://trumporg.com) | [trump.com](http://trump.com)

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**Subject:** RE: Apologies on getting back to you  
**Date:** Wed, 22 Mar 2017 15:14:26 +0000  
**From:** (b) (6) <[REDACTED]@trumporg.com>  
**To:** Brett Banks - WPT <brett.banks@gsa.gov>

No worries. Does 3:30 PM work?

**From:** Brett Banks - WPT [mailto:brett.banks@gsa.gov]  
**Sent:** Wednesday, March 22, 2017 11:09 AM  
**To:** (b) (6) <[REDACTED]@trumporg.com>  
**Subject:** Apologies on getting back to you

I have some time off and some training. Are you available today? I have a meeting through 2:30, but free after that.

--

Brett Banks  
Senior Asset Manager/Project Executive

U.S. General Services Administration

Office of Portfolio Management

Capital Planning Division

301 7th Street, SW, Room 7600

Washington, DC 20407

(b) (6) (Cell)

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**Subject:** RE: As coincidence would have it - just opened the followin after our discussion.  
**Date:** Thu, 15 Jun 2017 17:18:02 +0000  
**From:** (b) (6) <[REDACTED]@trumporg.com>  
**To:** Kevin Terry - WPRA <kevin.terry@gsa.gov>  
**Cc:** "Brett Banks (WPT-C)" <brett.banks@gsa.gov>

A very timely headline...

**From:** Kevin Terry - WPRA [mailto:kevin.terry@gsa.gov]  
**Sent:** Thursday, June 15, 2017 11:15 AM  
**T o:** (b) (6) <[REDACTED]@trumporg.com>  
**C c:** Brett Banks (WPT-C) <brett.banks@gsa.gov>  
**Subject:** As coincidence would have it - just opened the followin after our discussion.



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# There’s a Limit to Doing More With Less, And Many Feds Have Reached It

● By Liz Joyce

● June 14, 2017

● 24 Comments

● [By Contributor V]

● [By Date V]

● How the Army Recruits and Retains Millennials

June 14, 2017 4 Comments

● A Career Coach Explains Why the Thing That Makes You Awesome is Also the Thing That Screws You Up

June 14, 2017 Leave a comment

● Staying Out Late Two Days a Week Is Worse For Your Health Than You Think

June 13, 2017 1 Comment

● A Simple Mental Trick Can Help You Figure Out Who’s Telling a Lie

June 13, 2017 4 Comments



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It should come as no surprise that almost all public sector leaders today anticipate increased cost pressures to get their jobs done. In a recent survey of these leaders by C E B (now Gartner) 85 percent believe their workload will increase in the future, but only 20 percent think their resources will keep pace. Agencies have long sought to cut costs and improve efficiency, pushing the mantra “do more with less.” But the reality is that teams are hitting their limits.

Leaders often focus on squeezing just a *little* bit more out of their team’s performance to maintain the same level of service at a lower cost. This may seem logical, but it is not sufficient to sustain the level of cost cutting federal leaders currently face.

A major mistake many take when implementing cost-reduction campaigns is to assume that all of a function’s activities are created equal and each delivers the same worth for the same cost to the organization. Instead, leaders need to think critically about what their teams should and should not do. With the private sector companies we work with, we’ve found that those that implement sustainable cuts to service delivery costs focus on the total value of the services- prioritizing resource investments where the value is the greatest, and cutting back on those where it is low.

To realize true cost savings, federal leaders should focus on three critical steps for sustainable cuts and investments:

- **Define the value proposition of your function.** When prioritizing services during a cost-cutting exercise, many leaders protect the activities that their function does well. However, when leaders are pressed to make resource tradeoffs, the things their function does well may not be the things that are the most important. To define the value proposition of the function, leaders need to first understand the return of different services through the lens of the customer. Since not all services are equally appreciated by customers, leaders need to identify the activities that the function *must* do to deliver the greatest value. From there, leaders can pair the things that their customers need the most with the activities required by legislation or regulation to define the function’s value proposition.
- **Determine the costs of products and services provided to customers.** Functions are often

classified as a series of activities or things the team is required to do to meet performance expectations. The challenge with this definition is that activities are often not tied to the time, resources and cost to deliver the activity, making it difficult to evaluate the investment required. Instead, leaders should look to organize activities into a portfolio of services and products and include the cost each one has to the organization. One way to do this is to consider what a statement of work would look like if a certain activity was outsourced and estimate the cost and time associated to deliver it- this is the total investment required.

- **Make principled cuts to the portfolio of products and services offered.** When there are not enough resources to deliver all of the function's services, leaders must make decisions on what to invest or underinvest in and what can be stripped out. By making investments based on the value of the service, leaders can avoid a one-size-fits-all approach to cost cutting, continuing to do the things that are most important and deprioritizing the things that are not. This, in turn, will enable leaders to sustain cost cuts while funding services and products that are most important.

There is no doubt that leaders across the federal sector will face tough decisions in this environment of "more with less." To drive sustainable cost cuts, leaders need to shift their approach from driving efficiencies across all activities and instead make investments and cuts to resource the areas that are most valuable to the organization.

*Liz Joyce is an executive advisor at CEB, now Gartner.*

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--

Kevin Terry

Senior Realty Contracting Officer

US General Services Administration

301 7th Street, SW

Washington, DC 20407

Desk: 202-708-4600

Cell: (b) (6)

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**Subject:** Re: Bills were generated for you on 02-OCT-17 for GSA Business Line: Outlease  
**Date:** Tue, 3 Oct 2017 23:31:23 +0000  
**From:** (b) (6) <[REDACTED]@trumporg.com>  
**To:** Kevin Terry - WPRA <kevin.terry@gsa.gov>  
**Cc:** Brett Banks - WPT <brett.banks@gsa.gov>, "Mark Hawthorn(Google App)" <mhawthorn@trumphotels.com>

Thank you

Get [Outlook for iOS](#)

---

**From:** Kevin Terry - WPRA <kevin.terry@gsa.gov>  
**Sent:** Tuesday, October 3, 2017 6:34:04 PM  
**To:** (b) (6) <[REDACTED]>  
**Cc:** Brett Banks - WPT; Mark Hawthorn(Google App)  
**Subject:** Re: Bills were generated for you on 02-OCT-17 for GSA Business Line: Outlease

(b) (6)

Yes, the messages appear to be automatically generated in the system and do not contain current data pending input. Please disregard the messages for the time being while proper adjustments are being made by our staff.

KT

Sent from my iPhone

> On Oct 3, 2017, at 9:42 AM, (b) (6) <[REDACTED]@trumporg.com> wrote:  
>  
> Kevin,  
>  
> Please see below. As we are current on our rent payments, and while we continue to work through the outstanding rent items, can you please respond to this e-mail to confirm that we should disregard these bill notices?  
>  
> Thank you,

(b) (6)

>  
> [cid:image002.png@01D17B87.A0D01D50]  
>  
> (b) (6)  
> Vice President, Acquisitions & Development  
> 725 Fifth Avenue | New York, NY | 10022  
> p. (b) (6)  
> (b) (6) <[REDACTED]@trumporg.com> | trump.com<<http://www.trump.com/>>

>  
>  
> From: Jeff McConney  
> Sent: Monday, October 02, 2017 11:08 AM  
> To: (b) (6) <[REDACTED]@trumporg.com>; (b) (6) <[REDACTED]@trumporg.com>  
> Subject: FW: Bills were generated for you on 02-OCT-17 for GSA Business Line: Outlease

> FYI

> [Company Signature Line v3]

>  
> (b) (6)  
> Senior Vice President/Controller  
> 725 Fifth Avenue | New York, NY | 10022  
> p. (b) (6)  
> (b) (6) <[REDACTED]@trumporg.com> | Trump.com<<http://www.trump.com/>>

> From: DoNotReplyVCSSBillNotifications@gsa.gov<mailto:DoNotReplyVCSSBillNotifications@gsa.gov>



[mailto:DoNotReplyVCSSBillNotifications@gsa.gov]

> Sent: Monday, October 02, 2017 10:51 AM

> To: (b) (6) trumporg.com<mailto:(b) (6) trumporg.com>>

> Subject: Bills were generated for you on 02-OCT-17 for GSA Business Line: Outlease

>

>

> Bills available for view within the next 2 business days are:

> Account Code

>

> Statement Number

>

> Billed Amount

>

> Due Date

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> \_\_\_\_\_

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> \_\_\_\_\_

>

> \_\_\_\_\_

>

(b) (4)

>

> You are receiving this email because you are a VCSS account user for the statements listed in this email.

>

> Please click the following link to log into VCSS and view your bills: <http://vcss.gsa.gov>

>

> PLEASE DO NOT REPLY TO THIS E-MAIL. This is a system generated email and replies are not reviewed.

>

>

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> <winmail.dat>

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**Subject:** Re: Bills were generated for you on 08-MAY-17 for GSA Business Line: Outlease  
**Date:** Mon, 8 May 2017 18:45:18 -0400  
**From:** Kevin Terry - WPRA <kevin.terry@gsa.gov>  
**To:** (b) (6) triumphotels.com>  
**Cc:** (b) (6) trumporg.com>, Brett Banks - WPT <brett.banks@gsa.gov>

Thanks my friend!  
KT

On Mon, May 8, 2017 at 6:22 PM, (b) (6) triumphotels.com> wrote:

You will have it by end of day Kevin...

Best Regards,

(b) (6)

Sent from my iPhone

On May 8, 2017, at 6:11 PM, Kevin Terry - WPRA <kevin.terry@gsa.gov> wrote:

Got it.  
When you have a moment, fire over the follow-on proposal for Housekeeping and Security Services.

Best Regards,  
KT

On Mon, May 8, 2017 at 5:33 PM, (b) (6) trumporg.com> wrote:

Kevin - Per our discussion last week, we just received another bill notice for OPO (see below).

Best,  
Ray

**T R U M P** (b) (6)  
Vice President, Acquisitions & Development  
725 Fifth Avenue | New York, NY | 10022  
**THE TRUMP ORGANIZATION** p. (b) (6)  
(b) (6) trumporg.com | trump.com

**From:** Jeff McConney  
**Sent:** Monday, May 08, 2017 5:32 PM  
**To:** (b) (6) trumporg.com>; (b) (6) trumporg.com>  
**Subject:** FW: Bills were generated for you on 08-MAY-17 for GSA Business Line: Outlease

<image001.png>

(b) (6)  
Senior Vice President/Controller  
725 Fifth Avenue | New York, NY | 10022  
p. (b) (6)  
(b) (6) trumporg.com | trump.com

**From:** [DoNotReplyVCSSBillNotifications@gsa.gov](mailto:DoNotReplyVCSSBillNotifications@gsa.gov)  
[<mailto:DoNotReplyVCSSBillNotifications@gsa.gov>]  
**Sent:** Monday, May 08, 2017 4:59 PM  
**To:** (b) (6) [trumporg.com](mailto:trumporg.com)>  
**Subject:** Bills were generated for you on 08-MAY-17 for G S A Business Line: Outlease

Bills available for view are:

Account Code	Statement Number	Billed Amount	Due Date
--------------	------------------	---------------	----------

(b) (4)			
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You are receiving this email because you are a VCSS account user for the statements listed in this email.  
Please click the following link to log into VCSS and view your bills: <http://vcss.gsa.gov>  
PLEASE DO NOT REPLY TO THIS E-MAIL. This is a system generated email and replies are not reviewed.

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--

Kevin Terry  
Senior Realty Contracting Officer  
US General Services Administration  
301 7th Street, SW  
Washington, DC 20407  
Desk: [202-708-4600](tel:202-708-4600)  
Cell: (b) (6)

--

Kevin Terry  
Senior Realty Contracting Officer  
US General Services Administration  
301 7th Street, SW  
Washington, DC 20407  
Desk: 202-708-4600  
Cell: (b) (6)

**Subject:** RE: Brett Banks called  
**Date:** Wed, 5 Apr 2017 18:55:12 +0000  
**From:** (b) (6) <[REDACTED]@trumporg.com>  
**To:** Brett Banks - WPT <brett.banks@gsa.gov>  
**Cc:** (b) (6) <[REDACTED]@trumporg.com>

Brett - Tuesday (4/18) from 12-3 PM works for our team. We will circulate a calendar invite. In addition to Laura and Joe, whom else from GSA should we include?

Thank you,  
Ray

**From:** (b) (6) <[REDACTED]>  
**Sent:** Wednesday, April 05, 2017 10:59 AM  
**To:** (b) (6) <[REDACTED]@trumporg.com>  
**Subject:** Brett Banks called

He wanted to let you know that the GSA couldn't do the Pennsylvania Ave walkthrough on Monday, but they are available on:

Tuesday 12-3pm  
Wednesday 8-11:30am or 12-3pm

Let me know if you need assistance coordinating!

(b) (6)

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**Subject:** Re: Clock Tower expenses  
**Date:** Mon, 24 Jul 2017 15:21:41 -0400  
**From:** (b) (6) triumphotels.com>  
**To:** Kevin Terry - WPRA <kevin.terry@gsa.gov>  
**Cc:** Brett Banks - WPT <brett.banks@gsa.gov>, (b) (6) trumporg.com>, (b) (6) trumporg.com>

Thank you Kevin...

(b) (6)  
*Managing Director*

**NOW OPEN**

## **TRUMP INTERNATIONAL HOTEL WASHINGTON D.C.**

Old Post Office Building

1100 Pennsylvania Avenue, N.W. Washington D.C. 20004

(b) (6)

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### *Forbes Travel Guide Most Anticipated Hotel Openings Of 2016*

On Mon, Jul 24, 2017 at 3:16 PM, Kevin Terry - WPRA <[kevin.terry@gsa.gov](mailto:kevin.terry@gsa.gov)> wrote:

(b) (6)

Attached please find the Government's authorization for an increased in Security and Housekeeping Services along with the corresponding rent credit schedule. I'll be back to you shortly in regards to the additional expense allocation credits.

Best Regards,  
KT

On Thu, Jun 29, 2017 at 11:22 AM, (b) (6) triumphotels.com> wrote:

Kevin,

As discussed, you will find attached a formal letter to cover our Clock Tower expenses from June to December 2017.

Please let me know any additional information you may need.

Best Regards,

(b) (6)

Managing Director

**NOW OPEN**

**TRUMP INTERNATIONAL HOTEL WASHINGTON D.C.**

Old Post Office Building

1100 Pennsylvania Avenue, N.W. Washington D.C. 20004

(b) (6)

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[!\[\]\(e1d6102fe77919492c04879c8450f1f5\_img.jpg\)](#) [!\[\]\(f18214e08965a1644d0b2b0878fd365f\_img.jpg\)](#) [!\[\]\(13e6312e8a91f638138e1e4097906993\_img.jpg\)](#)

[!\[\]\(73002692dd5e7a64e60946be3158e719\_img.jpg\)](#)

*Forbes Travel Guide Most Anticipated Hotel Openings Of 2016*

--

Kevin Terry  
Senior Realty Contracting Officer  
US General Services Administration  
301 7th Street, SW  
Washington, DC 20407  
Desk: [202-708-4600](tel:202-708-4600)  
Cell: (b) (6)

**Subject:** Re: Clock Tower Security  
**Date:** Fri, 27 Jan 2017 12:28:11 -0500  
**From:** Brett Banks - WPT <brett.banks@gsa.gov>  
**To:** (b) (6) triumphhotels.com>

Also wanted confirm Feb 1 there would be some type of security, whether it was 1 or more.

On Jan 27, 2017, at 11:10 AM, Brett Banks - WPT <[brett.banks@gsa.gov](mailto:brett.banks@gsa.gov)> wrote:

(b) (6)

Can you give me a call to discuss this when you have an opportunity? We are only seeking 1 roving guard.

Thanks,

Brett

On Thu, Jan 26, 2017 at 1:04 PM, (b) (6) [trumphotels.com](mailto:trumphotels.com)> wrote:  
Brett...You will find attached a proposal for the clock tower security.

(b) (4)

Let me know your thoughts. Cost is estimated at \$(b) (4) / year based on 7 days / week operation.

(b) (6)

Managing Director

NOW OPEN

TRUMP INTERNATIONAL HOTEL WASHINGTON D.C.  
Old Post Office Building  
1100 Pennsylvania Avenue, N.W. Washington D.C. 20004  
T: (b) (6)

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FORBES TRAVEL GUIDE MOST ANTICIPATED HOTEL OPENINGS OF 2016

--

Brett Banks  
Senior Asset Manager/Project Executive

U.S. General Services Administration  
Office of Portfolio Management  
Capital Planning Division  
301 7th Street, SW, Room 7600  
Washington, DC 20407202-538-5642 (Cell)

**Subject:** RE: OPO - letter of credit  
**Date:** Thu, 13 Apr 2017 11:48:17 +0000  
**From:** (b) (6) <[REDACTED]@trumporg.com>  
**To:** Kevin Terry - WPRA <kevin.terry@gsa.gov>  
**Cc:** Brett Banks - WPT <brett.banks@gsa.gov>, (b) (6) <[REDACTED]@trumporg.com>, (b) (6) <[REDACTED]@trumporg.com>

Thank you, Kevin. Much appreciated.

Best,

(b) (6)

**From:** Kevin Terry - WPRA [mailto:kevin.terry@gsa.gov]  
**Sent:** Wednesday, April 12, 2017 5:37 PM  
**To:** (b) (6) <[REDACTED]@trumporg.com>  
**Cc:** Brett Banks - WPT <brett.banks@gsa.gov>; (b) (6) <[REDACTED]@trumporg.com>; (b) (6) <[REDACTED]@trumporg.com>  
**Subject:** Re: OPO - letter of credit

(b) (6)

Attached please find documents for the Letter of Credit release. Earlier today I sent out to J.P. Morgan, a UPS next-day, requesting cancellation of the Irrevocable Letter of Credit and included an additional hard copy original of same in a separate UPS next-day to Donald J. Trump, Jr. with the signed "Written Notice of Opening Date" correspondence.

Let me know if you need anything else related to this matter.

Best Regards,

KT

On Mon, Apr 10, 2017 at 4:27 PM, (b) (6) <[REDACTED]@trumporg.com> wrote:

Kevin,

Hope all is well. Any update on the release of the letter of credit? The time to renew is approaching very soon.

Thank you,

(b) (6)

T R U M P

THE TRUMP ORGANIZATION

(b) (6)  
Vice President, Acquisitions & Development  
725 Fifth Avenue | New York, NY | 10022

p. (b) (6)  
(b) (6) <[REDACTED]@trumporg.com> | [trumporg.com](http://trumporg.com) | [trump.com](http://trump.com)



**Subject:** Re: Schedule of Testing and TCO Walk Throughs  
**Date:** Thu, 5 Jan 2017 21:00:44 +0000  
**From:** (b) (6) <(b) (6)@trumporg.com>  
**To:** Joseph Dafin - WPMABF <joseph.dafin@gsa.gov>  
**Cc:** Laura Doyle - Wpmabf <laura.doyle@gsa.gov>, "tsabikos.papadimitris@gsa.gov" <tsabikos.papadimitris@gsa.gov>, "kevin.terry@gsa.gov" <kevin.terry@gsa.gov>, Brett Banks - WPT <brett.banks@gsa.gov>, Edmund Newman <edmund.newman@gsa.gov>, (b) (6) <(b) (6)@trumporg.com>, (b) (6) <(b) (6)@trumporg.com>, (b) (6) <(b) (6)@Google App>, (b) (6) <(b) (6)@trumphotels.com>

Thanks for the quick response. Please see our comments in Blue Caps below.

(b) (6)  
The Trump Old Post Office LLC  
1100 Pennsylvania Avenue, NW  
First Floor  
Washington, DC 20004  
Tel (b) (6)  
Fax (b) (6)

From: Joseph Dafin - WPMABF <joseph.dafin@gsa.gov>  
Date: Thursday, January 5, 2017 at 11:03 AM  
To: (b) (6) <(b) (6)@trumporg.com>  
Cc: Laura Doyle - Wpmabf <laura.doyle@gsa.gov>, "tsabikos.papadimitris@gsa.gov" <tsabikos.papadimitris@gsa.gov>, "kevin.terry@gsa.gov" <kevin.terry@gsa.gov>, Brett Banks - WPT <brett.banks@gsa.gov>, Edmund Newman <edmund.newman@gsa.gov>, (b) (6) <(b) (6)@trumporg.com>, (b) (6) <(b) (6)@trumporg.com>, (b) (6) <(b) (6)@Google App>, (b) (6) <(b) (6)@trumphotels.com>  
Subject: Re: Schedule of Testing and TCO Walk Throughs

(b) (6)

See GSA's Fire Safety responses in RED,

From your email:

1. FA Confidence Testing- Simplex/Freestate have been on site every day since the problems last week while Tsabikos and JH were doing the Confidence Testing. They have changed out a card and updated the software I am told. Today they continue to test the system to make sure the issue is resolved. We would like to schedule the Confidence Testing for Monday, January 9 at 9 AM to re-do the test and move towards obtaining the TCO for the Spa, Townhouse and the 9th Floor. As I understand it this is all that is needed for those TCO's. Please let us know if you can make this test on Monday. We will be on-site prior to 9AM on Monday 1/9/2017. See final paragraph regarding TCO. Also, we still need to walk the 9th floor rooms. WE WILL SEE YOU ON MONDAY. TALK TO TSABIKOS- HE WENT TO THE 9TH FLOOR LAST WEEK WITH JH TO LOOK AT THE SHADES WHICH WAS THE ONLY OPEN ITEM and the shades were approved. IT WAS MY UNDERSTANDING THAT NO MORE REVIEW WAS NEEDED. OF COURSE, YOU ARE ALWAYS WELCOME TO WALK THE ROOMS OR ANY OTHER SPACE YOU LIKE.

2. Ansul Test for NW Kitchen- we would like to do this test either Friday of this week as originally scheduled or if it works better to do all the testing Monday then we could do the Ansul and Confidence Testing on Monday. Let us know. We do not wish to hold up the Ansul system/kitchen hood suppression tests, so whenever you do it works as long as JH is witnessing it, verifying fuel & power shunts, nozzle heights vs. equipment, and proper discharge & fan operations. That said, our office hasn't seen the shop drawings from Fireline, nor the JH shop drawing review comments or approvals, so I wonder if the Ansul test scheduling isn't premature?? Please keep the ceiling from being closed in, until JH inspects the grease removal duct work, access panels, and other above ceiling FP items. Additionally, we would like a quick look on 1/9/2017 if the ducts are finished. JH WILL SEND THEIR REVIEW OF THE ANSUL SUBMITTAL ON MONDAY AS NO ONE FROM JH CAN REVIEW IT BEFORE THEN. WE WOULD LIKE TO SCHEDULE THE ANSUL TEST FOR TUESDAY, JANUARY 10 BECAUSE OF THIS DELAY. PLEASE CONFIRM.

3. Mezzanine Level- it seems that it makes sense to do the walk through on the Mezzanine level rooms all at once due to corridor and egress issues. We had previously suggested doing this in two

parts but after walking with Tsabikos last week it makes sense to do it all at once. We are proposing Thursday, January 12th. Thursday AM works for us (Laura & I are available, Tsabikos isn't). THURSDAY IS GOOD. THANK YOU.

4. Occupancy Signs- Joe had discussed occupancy signs with (b) (6) I was told. Can you give me the language for the occupancy sign and the size of the sign? Other jurisdictions say things like "Occupancy by More Than XXX Is Dangerous and Unlawful". We have the occupancy counts from JH but would like the language to make these signs. Please work with JH to get the signs posted per NFPA 101, 12.7.9.3. Something simple such as "Maximum Room Occupancy Shall Not Exceed \_\_\_\_\_ Persons" should suffice. These really need to be installed/mounted ASAP. WE WILL GET THESE SIGNS POSTED.

5. NW Kitchen Final TCO Walk Through- Anticipated for January 12th. We could combine it with the Mezzanine walk. Assumes JH and ECS letters come the day before. Please confirm if this works. We shall see about time on Thursday, only have a limited amount. Could be looked at another day by Tsabikos. We would appreciate IF YOU CAN accommodate THURSDAY in addition to the mezzanine level rooms. DOH WILL NOT COME UNTIL WE HAVE A TCO AND WE WANT TO START UP THE KITCHEN FOR THE INAUGURATION WEEK WHICH MEANS DOH WOULD HAVE TO COME FRIDAY.

Additionally, our office is not planning to add any spaces to the existing TCO, due to the fire alarm system issues/reliability and since the exit discharges are not being maintained per the Life Safety Code. JH has shared with your team, and I copied those exit width requirements to (b) (6) and although the exit discharge barriers have been improved, they are not meeting the minimum exit width requirements calculated by JH. I ASSUME YOU MEAN YOU WILL NOT ISSUE ANY MORE TCO'S UNTIL THE CONFIDENCE TESTING IS COMPLETED AND APPROVED BY JH. THE SPA, TOWNHOUSE AND 9TH FLOOR SHOULD FOLLOW THE CONFIDENCE TESTING APPROVAL AS THEY HAVE PREVIOUSLY BEEN SIGNED OFF BY JH AND GSA. THE PENN AVENUE AND 12TH STREET EXIT ISSUE WITH THE BARRIERS HAS BEEN ADDRESSED BY (b) (6) IN A SEPARATE E MAIL. HE IS REMOVING THE BARRIERS.

Thanks,  
Joe

On Tue, Jan 3, 2017 at 3:16 PM, (b) (6) <(b) (6)@trumporg.com> wrote:  
Happy New Year. Just wanted to bring everyone up to speed on the testing and inspections:

1. FA Confidence Testing- Simplex/Freestate have been on site every day since the problems last week while Tsabikos and JH were doing the Confidence Testing. They have changed out a card and updated the software I am told. Today they continue to test the system to make sure the issue is resolved. We would like to schedule the Confidence Testing for Monday, January 9 at 9 AM to re-do the test and move towards obtaining the TCO for the Spa, Townhouse and the 9th Floor. As I understand it this is all that is needed for those TCO's. Please let us know if you can make this test on Monday.

2. Ansul Test for NW Kitchen- we would like to do this test either Friday of this week as originally scheduled or if it works better to do all the testing Monday then we could do the Ansul and Confidence Testing on Monday. Let us know.

3. Mezzanine Level- it seems that it makes sense to do the walk through on the Mezzanine level rooms all at once due to corridor and egress issues. We had previously suggested doing this in two parts but after walking with Tsabikos last week it makes sense to do it all at once. We are proposing Thursday, January 12th.

4. Occupancy Signs- Joe had discussed occupancy signs with (b) (6) I was told. Can you give me the language for the occupancy sign and the size of the sign? Other jurisdictions say things like "Occupancy by More Than XXX Is Dangerous and Unlawful". We have the occupancy counts from JH but would like the language to make these signs.

5. NW Kitchen Final TCO Walk Through- Anticipated for January 12th. We could combine it with the Mezzanine walk. Assumes JH and ECS letters come the day before. Please confirm if this works.

(b) (6)  
The Trump Old Post Office LLC

**Subject:** Re: Security - Tower  
**Date:** Wed, 25 Jan 2017 16:50:23 -0500  
**From:** Brett Banks - WPT <brett.banks@gsa.gov>  
**To:** (b) (6) triumphhotels.com>

Thank you.

> On Jan 25, 2017, at 4:39 PM, (b) (6) triumphhotels.com> wrote:  
>  
> We will expand our security coverage with G4S. I have asked them to break  
> down the invoice for you. I will send a proforma tomorrow.  
>  
> (b) (6)  
>  
> (b) (6)  
> Managing Director  
>  
> NOW OPEN  
>  
> TRUMP INTERNATIONAL HOTEL WASHINGTON D.C.  
> Old Post Office Building  
> 1100 Pennsylvania Avenue, N.W. Washington D.C. 20004  
> T: (b) (6)  
>  
> EXPLORE OUR DESTINATIONS  
>  
> FORBES TRAVEL GUIDE MOST ANTICIPATED HOTEL OPENINGS OF 2016  
>  
>  
>  
>  
> -----Original Message-----  
> From: Brett Banks - WPT [mailto:brett.banks@gsa.gov]  
> Sent: Wednesday, January 25, 2017 2:47 PM  
> To: (b) (6)  
> Subject: Security - Tower  
>  
> Are you all getting quotes for security?

**Subject:** Re: Sushi Nakazawa Resubmission  
**Date:** Thu, 28 Sep 2017 13:59:15 +0000  
**From:** (b) (6) <[REDACTED]@trumporg.com>  
**To:** Edmund Newman - WPIA <edmund.newman@gsa.gov>  
**Cc:** Brett Banks - WPT <brett.banks@gsa.gov>, Kevin Terry - WPRA <kevin.terry@gsa.gov>, (b) (6) <[REDACTED]@trumporg.com>, (b) (6) <[REDACTED]@trumporg.com>

Thanks.

(b) (6)

T. (b) (6)  
F. (b) (6)

On Sep 28, 2017, at 9:54 AM, Edmund Newman - WPIA <[edmund.newman@gsa.gov](mailto:edmund.newman@gsa.gov)> wrote:

Box & Drawings Received,

Brett I will email them to you.

Edmund Newman, AIA, Project Manager  
Design & Construction Division (NCR)  
US General Services Administration  
301 7th St. SW

Washington, DC 20407  
202-401-2881 office  
(b) (6) cell

On Wed, Sep 27, 2017 at 7:34 PM, Brett Banks - WPT <[brett.banks@gsa.gov](mailto:brett.banks@gsa.gov)> wrote:

Can you please file share them as well?

On Sep 27, 2017, at 7:23 PM, (b) (6) <[REDACTED]@trumporg.com> wrote:

I sent tonight Fed Ex to Edmund the resubmission of the Sushi Nakazawa drawings with the changes in response to the GSA review. Expect those sometime tomorrow (Fed Ex Tracking No (b) (4) [REDACTED]). Let us know if you have any questions. Thanks.

(b) (6)  
The Trump Old Post Office LLC

[1100 Pennsylvania Avenue, NW](#)

[Washington, DC 20004](#)

Tel (b) (6)

Fax (b) (6)

---

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except (1) for use by the intended recipient or (2) as expressly authorized by the sender. If you have received this communication in error, please immediately delete it and promptly notify the sender. E-mail transmission cannot be guaranteed to be received, secure or error-free as emails could be intercepted, corrupted, lost, destroyed, arrive late, incomplete, contain viruses or otherwise. The Trump Organization and its affiliates do not guarantee that all emails will be read and do not accept liability for any errors or omissions in emails. Any views or opinions presented in any email are solely those of the author and do not necessarily represent those of The Trump Organization or any of its affiliates. Nothing in this communication is intended to operate as an electronic signature under applicable law.

<SN Resubmission to E Newman.pdf>

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**Subject:** Re: Sushi Nakazawa Resubmission  
**Date:** Thu, 28 Sep 2017 09:54:32 -0400  
**From:** Edmund Newman - WPIA <edmund.newman@gsa.gov>  
**To:** Brett Banks - WPT <brett.banks@gsa.gov>  
**Cc:** (b) (6) <trumporg.com>, Kevin Terry - WPRA <kevin.terry@gsa.gov>, (b) (6) <trumporg.com>, (b) (6) <trumporg.com>

Box & Drawigs Received,

Brett I will email them to you.

Edmund Newman, AIA, Project Manager  
Design & Construction Division (NCR)  
US General Services Administration  
301 7th St. SW

Washington, DC 20407  
202-401-2881 office  
(b) (6) cell

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On Sep 27, 2017, at 7:23 PM, (b) (6) <trumporg.com> wrote:

I sent tonight Fed Ex to Edmund the resubmission of the Sushi Nakazawa drawings with the changes in response to the GSA review. Expect those sometime tomorrow (Fed Ex Tracking No (b) (4)). Let us know if you have any questions. Thanks.

(b) (6)  
The Trump Old Post Office LLC

[1100 Pennsylvania Avenue, NW](#)

[Washington, DC 20004](#)

Tel (b) (6)

Fax (b) (6)

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<SN Resubmission to E Newman.pdf>

**Subject:** Re: TCO  
**Date:** Thu, 5 Oct 2017 13:44:32 +0000  
**From:** (b) (6) <[REDACTED]@trumporg.com>  
**To:** Tsabikos Papadimitris - WPMABF <tsabikos.papadimitris@gsa.gov>  
**Cc:** Laura Doyle - WPMABF <laura.doyle@gsa.gov>, Edmund Newman - WPIA <edmund.newman@gsa.gov>, Brett Banks - WPT <brett.banks@gsa.gov>, "Kevin Terry - WPRA" <kevin.terry@gsa.gov>, (b) (6) <[REDACTED]@trumporg.com>, (b) (6) <[REDACTED]@trumporg.com>

Thank you.

(b) (6)

T. (b) (6)  
F. (b) (6)

On Oct 5, 2017, at 9:20 AM, Tsabikos Papadimitris - WPMABF <[tsabikos.papadimitris@gsa.gov](mailto:tsabikos.papadimitris@gsa.gov)> wrote:

Good Morning,

Please see the attached TCO extension.

On Tue, Oct 3, 2017 at 12:55 PM, (b) (6) <[REDACTED]@trumporg.com> wrote:

As we are not quite done with debugging the Jeron system and have a few items left that JH is checking on Thursday, we respectfully request an extension of the TCO expiring Oct 5. We have made progress but there are a few items that still elude us. Thank you.

(b) (6)

The Trump Old Post Office LLC

[1100 Pennsylvania Avenue, NW](#)

[Washington, DC 20004](#)

Tel (b) (6)

Fax (b) (6)

---

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--

Tsabikos Papadimitris, P.E. CSP  
Fire Protection Engineer  
Facilities Management & Services Programs Division

**Subject:** Re: Today  
**Date:** Tue, 18 Apr 2017 15:39:12 -0400  
**From:** Brett Banks - WPT <brett.banks@gsa.gov>  
**To:** (b) (6) <trumporg.com>  
**Cc:** (b) (6) <trumporg.com>

Glad to hear it went well

On Apr 18, 2017, at 2:50 PM, (b) (6) <trumporg.com> wrote:

Brett,

We had a good walk through with Laura and Tsabikos. We are coordinating with JH to provide updated occupancy figures, and will reach back out as soon as they're ready.

Thank you,

(b) (6)

Get [Outlook for iOS](#)

---

**From:** (b) (6)  
**Sent:** Tuesday, April 18, 2017 8:57:36 AM  
**To:** Brett Banks - WPT  
**Subject:** Re: Today

Will do. Thanks for the heads up.

Get [Outlook for iOS](#)

---

**From:** Brett Banks - WPT <brett.banks@gsa.gov>  
**Sent:** Tuesday, April 18, 2017 8:55:40 AM  
**To:** (b) (6)  
**Subject:** Today

(b) (6)

I am not planning on attending the walkthrough today. Let me know if something comes up.

Brett

---

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**Subject:** Re: Today  
**Date:** Tue, 18 Apr 2017 18:50:43 +0000  
**From:** (b) (6) <[REDACTED]@trumporg.com>  
**To:** Brett Banks - WPT <brett.banks@gsa.gov>  
**Cc:** (b) (6) <[REDACTED]@trumporg.com>

Brett,

We had a good walk through with Laura and Tsabikos. We are coordinating with JH to provide updated occupancy figures, and will reach back out as soon as they're ready.

Thank you,

(b) (6)

Get [Outlook for iOS](#)

---

**From:** (b) (6) <[REDACTED]>  
**Sent:** Tuesday, April 18, 2017 8:57:36 AM  
**To:** Brett Banks - WPT  
**Subject:** Re: Today

Will do. Thanks for the heads up.

Get [Outlook for iOS](#)

---

**From:** Brett Banks - WPT <brett.banks@gsa.gov>  
**Sent:** Tuesday, April 18, 2017 8:55:40 AM  
**To:** (b) (6) <[REDACTED]>  
**Subject:** Today

(b) (6)

I am not planning on attending the walkthrough today. Let me know if something comes up.

Brett

---

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**Subject:** Re: Trump/GSA Call  
**Date:** Thu, 24 Aug 2017 11:16:26 -0400  
**From:** Kevin Terry - WPRA <kevin.terry@gsa.gov>  
**To:** (b) (6) <[REDACTED]@trumporg.com>  
**Cc:** Brett Banks - WPT <brett.banks@gsa.gov>, (b) (6) <[REDACTED]@trumporg.com>, "edmund.newman@gsa.gov" <edmund.newman@gsa.gov>

Hopped on the line but no one was there.  
kt

On Thu, Aug 24, 2017 at 11:07 AM, (b) (6) <[REDACTED]@trumporg.com> wrote:

Brett/Kevin/Edmund,

(b) (6) and I are on the teleconference. Will you be able to join?

Thanks,

(b) (6)

-----Original Appointment-----

**From:** (b) (6) On Behalf Of (b) (6)  
**Sent:** Thursday, December 01, 2016 11:53 AM  
**To:** (b) (6) Brett Banks - WPT; (b) (6) <kevin.terry@gsa.gov>; edmund.newman@gsa.gov  
**Subject:** Trump/GSA Call  
**When:** Thursday, August 24, 2017 11:00 AM-12:00 PM (UTC-05:00) Eastern Time (US & Canada).  
**Where:** Dial-in

USA Toll-Free: (b) (6)  
USA Caller Paid/International Toll: (b) (6)  
ACCESS CODE: (b) (6)  
(b) (6)

---

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--

Kevin Terry  
Senior Realty Contracting Officer  
US General Services Administration  
301 7th Street, SW  
Washington, DC 20407  
Desk: 202-708-4600  
Cell: (b) (6)

**Subject:** Re: Trump/GSA Call  
**Date:** Mon, 28 Aug 2017 19:09:05 +0000  
**From:** (b) (6) <(b) (6)@trumporg.com>  
**To:** (b) (6) <(b) (6)@trumporg.com>  
**Cc:** Brett Banks - WPT <brett.banks@gsa.gov>, Kevin Terry <kevin.terry@gsa.gov>, Edmund Newman - WPIA <edmund.newman@gsa.gov>

I'm available tomorrow.

(b) (6)

T. (b) (6)  
F. (b) (6)

On Aug 28, 2017, at 2:04 PM, (b) (6) <(b) (6)@trumporg.com> wrote:

All,

Happy Monday! I'm following up on the below, please let me know if you are available sometime tomorrow sometime between 10-11am or 3:15-6pm or Wednesday 3:15-6pm.

Once scheduled, I will send an calendar invitation.

Thank you,

(b) (6)

**From:** (b) (6)  
**Sent:** Thursday, August 24, 2017 11:19 AM  
**To:** 'Brett Banks - WPT' <brett.banks@gsa.gov>; Kevin Terry <kevin.terry@gsa.gov>; (b) (6) <(b) (6)@trumporg.com>; Edmund Newman - WPIA' <edmund.newman@gsa.gov>  
**Subject:** Trump/GSA Call

Hi all,

Hope all is well. I'm reaching out to reschedule today's Trump/GSA call, please let me know when you will be available either later this afternoon or tomorrow between 10-2pm.

Thank you!

(b) (6)

<image001.gif>

(b) (6)  
New York, NY 10022  
p. (b) (6) <(b) (6)@trumporg.com>

---

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**Subject:** Re: Trump/GSA call  
**Date:** Thu, 1 Jun 2017 17:38:35 +0000  
**From:** (b) (6) <trumporg.com>  
**To:** (b) (6) <trumporg.com>  
**Cc:** Brett Banks - WPT <brett.banks@gsa.gov>, "Kevin Terry" <kevin.terry@gsa.gov>

Yes for me.

(b) (6)

T. (b) (6)  
F. (b) (6)

On Jun 1, 2017, at 11:24 AM, (b) (6) <trumporg.com> wrote:

Hi all,

Hope you're well. I'm reaching out on (b) (6) behalf as he felt that the bi-weekly call meant to occur on the 6/29 made more sense to happen on 6/22. Can you please kindly confirm that you are available at the usual time (11am)? This will not alter further occurrences.

Thank you,

(b) (6)  
<image001.gif>

(b) (6)  
725 Fifth Avenue | New York, N.Y. 10022  
p. (b) (6)  
(b) (6) <trumporg.com>

---

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**Subject:** Trump/GSA Operations Call Reschedule  
**Date:** Mon, 26 Jun 2017 14:25:46 +0000  
**From:** (b) (6) <(b) (6)@trumporg.com>  
**To:** "(b) (6) (b) (6) Google App)" <(b) (6)@trumphotels.com>, "Brett Banks - WPT" <brett.banks@gsa.gov>, "calvin.myint@gsa.gov" <calvin.myint@gsa.gov>, "kevin.terry@gsa.gov" <kevin.terry@gsa.gov>, "rhonda.cook@gsa.gov" <rhonda.cook@gsa.gov>, "glenn.thomas@gsa.gov" <glenn.thomas@gsa.gov>, (b) (6)@trumphotels.com" (b) (6)@trumphotels.com>, (b) (6)@trumphotels.com" (b) (6)@trumphotels.com>, "shawn.proctor@gsa.gov" <shawn.proctor@gsa.gov>, "darryl.speller@gsa.gov" <darryl.speller@gsa.gov>, (b) (6)@trumphotels (b) (6)@trumphotels.com>  
**Cc:** (b) (6)@trumphotels.com>

Hi all,

Hope everyone had a lovely weekend! I'm reaching out on (b) (6)'s behalf to reschedule today's Trump/GSA Ops call as he will be unable to make it. Please kindly let me know when you are available either tomorrow between 10-12:30pm or Wednesday between 10-12pm or 2-4pm.

Thank you,

(b) (6)  
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